



Create a network of business contacts to learn about market trends, in order to generate new business opportunities.

FOR THE CLOSURE OF THE BUSINESS AND ITS FOLLOW-UP

OF PAYMENTS.

## WHY APPIA?

WITH APPIA YOU HAVE TOTAL CONTROL OF A PROPOSAL
OF BUSINESS IN ITS DIFFERENT PHASES:

#### SOME FUNCTIONS

Generation of indicators for the estimate of prices.

Service Tracking History.

Automated account generation by customer.

User Administration.

Evaluation of the possible closure of business opportunities.

Recording and tracking potential business opportunities.

#### **BESIDES**

Creation of documents in the different stages and actors of a business

Creation of database of each client

**PROPOSAL** 

**NEGOTIATION** 

**TRACING** 

INVESTMENT CALCULATION

NEGOTIATION CLOSURE

CONTRACT PHASE

COMPLETION OF CONTRACT



# COME TO US...

### **CONTACTS NETWORK**



**BUSINESS PROJECTIONS** 

INTEGRAL
MANAGEMENT
OF A BUSINESS

**APPIA IS DIRECTLY TO:** 

MISCELLANEOUS SERVICES
PROVIDERS AND HUMAN
RESOURCES DEPARTMENTS



